



FOR IMMEDIATE RELEASE

DEL MAR WINE SELTZER ELEVATES CATEGORY WITH WINE-BASED HARD SELTZER OFFERING
New beach-inspired brand launches four flavors made from premium California grapes

ST. HELENA, Calif., April 23, 2020 – [Del Mar Wine Seltzer](#) today announced its entry into the wildly popular \$1 billion¹ hard seltzer category with a unique wine-based offering made in Napa Valley from premium California grapes. Black Cherry, Grapefruit, White Peach and Watermelon flavors are debuting in 355mL cans sold in four-packs for \$8.99. The 4 percent ABV offering is now shipping nationally from the Trincherro Family Estates wine & spirits portfolio.

“As a family-owned Napa Valley winery with a legacy of giving consumers what they want, we made the decision to enter the space with a light, refreshing and sophisticated wine-based seltzer to challenge malt-based seltzers within the category,” said Dave Derby, senior vice president marketing for Trincherro Family Estates. “We are confident that consumers will appreciate our decision to leverage our 72 years of winemaking experience to create a grape-based seltzer made from transparent ingredients that they know and love.”



With simple ingredients, natural flavors and no added sugar at 95 calories per can, Del Mar Wine Seltzer was designed with wellness in mind. Black Cherry – made from California white wine – incorporates a hint of lavender in the blend. Grapefruit – made from California Rosé wine – fittingly delivers a hint of rose. White Peach – made from California white wine – has a hint of honeysuckle. And Watermelon – made from California Rosé wine – offers a hint of mint. Each of the four refreshing flavors captures the essence of delicious fruit, with a touch of natural sweetness that wine – not added sugar – provides.

Like its namesake oceanfront city, Del Mar Wine Seltzer evokes a beachside state-of-mind. Popping the top of Del Mar brings memories of sun on your shoulders, friends by your side and toes in the sand. Kick off your spring, bring on your summer and *reach for the beach* with Del Mar – an all-new crisp and refreshing seltzer made from premium California grapes and natural flavors that you can trust.

About Del Mar Wine Seltzer

Reach for the beach and live life in the sunshine with Del Mar Wine Seltzer, a 95-calorie hard seltzer with a beachside state-of-mind. With refreshing flavors from Black Cherry and Grapefruit to White Peach and Watermelon, Del Mar brings memories to mind of friends by your side and your toes in the sand. Like its beachfront city namesake, Del Mar knows life by the ocean. This light-as-sea-breeze seltzer brings you to the beach and the good times in the sunshine that it provides. After all, Del Mar is more than a destination. It's a state of mind. For more information, visit www.delmarwineseltzer.com.

**Resources**

Download fact sheets [here](#).

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Download product shots [here](#).

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Social Media

Instagram: [@DelMarWineSeltzer](#)

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Source

1. Nielsen, Total US Retail, 52 Weeks, Ending 09/07/19

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